

Episcopal Communities & Services
The art of creating community

October 30, 2020

Continuing Care Contracts Branch California Department of Social Services 744 P Street, M.S. 9-14-91 Sacramento, California 95814

I hereby certify that the enclosed Continuing Care Reports are correct, that the contracts in use for residents at Scripps Kensington, The Canterbury and The Covington have been Approved by the California Department of Social Services, and that statutory reserves and refund reserves are being maintained pursuant to the requirements of the California Health and Safety Code.

In Matur

James S Rothrock President and CEO



REPORT OF INDEPENDENT AUDITORS AND CONTINUING CARE LIQUID RESERVE SCHEDULES WITH SUPPLEMENTARY SCHED<u>ULES</u>

EPISCOPAL COMMUNITIES & SERVICES FOR SENIORS

June 30, 2020



Table of Contents

	PAGE
Report of Independent Auditors	1–2
Continuing Care Liquid Reserve Schedules	
Form 5–1, Long-term debt incurred in prior fiscal year	3
Form 5–2, Long-term debt incurred during fiscal year	4
Form 5–3, Calculation of long-term debt reserve amount	5
Form 5–4, Calculation of net operating expenses – Scripps Kensington	6
Form 5–4, Calculation of net operating expenses – The Canterbury	7
Form 5–4, Calculation of net operating expenses – The Covington	8
Form 5–5, Annual reserve certification	9
Supplementary Schedules	
Attachment to form 5–1, Long-term debt incurred in a prior fiscal year	10
Attachment to form 5–4, Calculation of net operating expenses – Scripps Kensington	11
Attachment to form 5–4, Reconciliation of net operating expenses – Scripps Kensington	12
Attachment to form 5–4, Series 2012 bond interest reconciliation	13
Attachment to form 5-4, Reconciliation of revenue received for non CCRC residents	14
Attachment to form 5–5, Description of reserves	15
Attachment to form 5–5, Per capita cost of operations	16



Report of Independent Auditors

To the Audit Committee Episcopal Communities & Services for Seniors

Report on the Financial Statements

We have audited the accompanying financial statements of Episcopal Communities & Services for Seniors (the "Organization"), which comprise the continuing care liquid reserve schedules, Form 5–1 through Form 5–5, as of and for the year ended June 30, 2020.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the liquid reserve requirements of California Health and Safety Code Section 1792. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatements of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the continuing care reserves of Episcopal Communities & Services for Seniors as of and for the year ended June 30, 2020, in conformity with the liquid reserve requirements of California Health and Safety Code Section 1792.

Basis of Accounting

We draw attention to the basis of accounting used to prepare the financial statements. The financial statements are prepared by Episcopal Communities & Services for Seniors on the basis of the liquid reserve requirements of California Health and Safety Code Section 1792, which is a basis of accounting other than accounting principles generally accepted in the United States of America, to meet the requirements of California Health and Safety Code Section 1792. Our opinion is not modified with respect to this matter.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements, as a whole. The accompanying Supplementary Schedules to Forms 5–1, 5–4, and 5–5 on pages 10 to 16, presented as supplementary schedules, are presented for the purpose of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements, and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements, or to the financial statements themselves, and other additional procedures in accordance with the auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated in all material respects in relation to the financial statements, taken as a whole.

Restriction on Use

Our report is intended solely for the information and use of the Audit Committee and management of Episcopal Communities & Services for Seniors and the California Department of Social Services and is not intended to be, and should not be, used by anyone other than these specified parties.

Moss adams LLP

Irvine, California October 26, 2020

Continuing Care Liquid Reserve Schedules

Episcopal Communities & Services for Seniors (d)) \$3,934,750 Long-Term Debt Incurred in Prior Fiscal Year June 30, 2020 Form 5–1 \$0 \$0 \$0 \$0 \$0 \$0 \$3,934,750 (Transfer this amount (columns (b) + (c) + Form 5-3, Line 1) Total Paid (e) t0 \$0 Credit Enhancement **Premiums Paid** in Fiscal Year g \$2,929,750 \$2,929,750 **During Fiscal Year** Interest Paid NOTE: For column (b), do not include voluntary payments made to pay down principal. ΰ **PROVIDER:** EPISCOPAL COMMUNITIES & SERVICES FOR SENIORS \$1,005,000 \$1,005,000 **During Fiscal Year Principal Paid** q TOTAL: Date Incurred 12/12/12 (a) **Debt Obligation** Long-Term က 4 2 ဖ ω 2

Episcopal Communities & Services for Seniors Form 5–2 Long-Term Debt Incurred During Fiscal Year June 30, 2020

Tranefor this amount				-	
0\$	2	0\$	0\$	TOTAL:	
					8
					7
					9
					5
					4
					3
					2
	7	0\$	0\$	5/1/2020	1
(columns (c) x (d))	next 12 months	Payment on the Debt	During Fiscal Year	Date Incurred	Debt Obligation
Reserve Requirement (see instruction 5)	Number of Payments over	Amount of Most Recent	Total Interest Paid		Long-Term
(e)	(p)	(c)	(q)	(a)	

(Transfer this amount to Form 5–3, Line 2)

NOTE: For column (b), do not include voluntary payments made to pay down principal.

PROVIDER: EPISCOPAL COMMUNITIES & SERVICES FOR SENIORS

Line	Episcopal Communities & Services for Seniors Form 5–3 Calculation of Long-Term Debt Reserve Amount June 30, 2020	opal Communities & Services for Seniors Form 5–3 Calculation of Long-Term Debt Reserve Amount June 30, 2020
-	Total from Form 5–1 bottom of Column (e)	\$ 3,934,750
7	Total from Form 5–2 bottom of Column (e)	۰ ه
σ	Facility leasehold or rental payment paid by provider during fiscal year (including related payments such as lease insurance)	φ.
4	TOTAL AMOUNT REQUIRED FOR LONG-TERM DEBT RESERVE: \$	VE: \$ 3,934,750

PROVIDER: EPISCOPAL COMMUNITIES & SERVICES FOR SENIORS

Line			Amounts	TOTAL
~		Total operating expenses from financial statements		\$514,368
2		Deductions:		
	a.	Interest paid on long-term debt (see instructions)		
	ġ	Credit enhancement premiums paid for long-term debt (see instructions)		
	Ċ	Depreciation		
	Ч.	Amortization		
	Ð	Revenues received during the fiscal year for services to persons who did not have a continuing care contract		
	<u>ب</u>	Extraordinary expenses approved by the Department	\$117,556	
с		Total Deductions		\$117,556
4		Net Operating Expenses		\$396,812
£		Divide Line 4 by 365 and enter the result.	I	\$1,087
9		Multiply Line 5 by 75 and enter the result. This is the provider's operating expense reserve	sxpense reserve	\$81,537
PROVIDER: COMMUNITY:	Ċ	EPISCOPAL COMMUNITIES & SERVICES FOR SENIORS SCRIPPS KENSINGTON		

Scripps Kensington

		The Canterbury Episcopal Communities & Services for Seniors Form 5–4 Calculation of Net Operating Expenses June 30, 2020	The Canterbury mmunities & Services for Seniors Form 5–4 Calculation of Net Operating Expenses June 30, 2020	ury 14 20
Line		Am	Amounts TOTAL	
-	ŀ	Total operating expenses from financial statements	\$17,134,666	99
2	Δ	Deductions:		
	a. In	Interest paid on long-term debt (see instructions)	\$213,578	
	b. C	Credit enhancement premiums paid for long-term debt (see instructions)		
	с. С	Depreciation	\$2,580,700	
	d. A	Amortization	\$2,492	
	ы Кар	Revenues received during the fiscal year for services to persons who did not have a continuing care contract	\$4,705,467	
	Ш Ч	Extraordinary expenses approved by the Department		
S	Ē	Total Deductions	\$7,502,237	37
4	Z	Net Operating Expenses	\$9,632,429	29
5		Divide Line 4 by 365 and enter the result.	\$26,390	8
9	Ž	Multiply Line 5 by 75 and enter the result. This is the provider's operating expense reserve	eserve \$1,979,266	<u> </u>
PROVIDER: COMMUNITY:		EPISCOPAL COMMUNITIES & SERVICES FOR SENIORS THE CANTERBURY		

 \sim

Line		4	Amounts	TOTAL
-		Total operating expenses from financial statements		\$26,992,857
2		Deductions:		
	a.	Interest paid on long-term debt (see instructions)	\$2,716,172	
	ġ	Credit enhancement premiums paid for long-term debt (see instructions)		
	Ċ	Depreciation	\$4,409,969	
	ď	Amortization	\$33,110	
	Ð	Revenues received during the fiscal year for services to persons who did not have a continuing care contract	\$1,735,180	
	Ļ.	Extraordinary expenses approved by the Department		
က		Total Deductions		\$8,894,431
4		Net Operating Expenses		\$18,098,426
5		Divide Line 4 by 365 and enter the result.		\$49,585
9		Multiply Line 5 by 75 and enter the result. This is the provider's operating expense reserve	se reserve	\$3,718,855
PROVIDER: COMMUNITY:	ć	EPISCOPAL COMMUNITIES & SERVICES FOR SENIORS THE COVINGTON		

 Provider Name:
 EPISCOPAL COMMUNITIES & SERVICES FOR SENIORS

 Fiscal Year Ended:
 6/30/2020

We have reviewed our debt service reserve and operating expense reserve requirements as of, and for the period ended 6/30/2020 and are in compliance with those requirements.

Our liquid reserve requirements, computed using the audited financial statements for the fiscal year are as follows:

		Amount
[1]	Debt Service Reserve Amount	\$3,934,750
[2]	Operating Expense Reserve Amount	\$5,779,658
[3]	Total Liquid Reserve Amount:	\$9,714,408

Qualifying assets sufficient to fulfill the above requirements are held as follows:

assets suf	ficient to fulfill the above requiren	nents a			• f ===================================
	Qualifying Asset Description	(market value a <u>Debt Service Reserve</u>	at end	of quarter) Operating Reserve	
[4]	Cash and Cash Equivalents		\$0		\$4,934,796
[5]	Investment Securities				\$83,884,372
[6]	Equity Securities				
[7]	Unused/Available Lines of Cred	it			
[8]	Unused/Available Letters of Cre	dit			
[9]	Debt Service Reserve		\$3,996,828		(not applicable)
[10]	Other:				
	Total Amount of Qualifying As	ssets	\$3,996,828	[12]	\$88,819,168
	Reserve Obligation Amount:	[13]	\$3,934,750	[14]	\$5,779,658
	Surplus/(Deficiency):	[15]	\$62,078	[16]	\$83,039,510

Signature:

(Authorized Representative)

Date:

Chief Financial Officer (Title)

Supplementary Schedules

On December 12, 2012, the Organization refunded all of the outstanding California Health Facilities Financing Authority Insured Revenue Bonds, Series 2002A and Series 2002B, originated on February 1, 2002. As a result, California Statewide Communities Development Authority Revenue Refunding Bonds, Series 2012 Bonds were issued in the amount of \$64,160,000. Interest is payable semi-annually at 3% per annum through May 15, 2016, 4% per annum through May 15, 2017, and 5% per annum through May 15, 2047. Principal Payments are due annually on May 15.

Episcopal Communities & Services for Seniors Attachment to Form 5–4 Calculation of Net Operating Expenses – Scripps Kensington June 30, 2020

Outsourced Facilities:

ATHERTON CLAREMONT MANOR REGENTS POINT ROYAL OAKS MANOR TOWN AND COUNTRY MANOR WINDSOR MANOR	\$ 92,156 43,075 (12,742) 41,222 36,818 125,725
Total Outsourced Facilities	326,254
Ancillary Resident Allowance Resident Relations* Other Programs & Services General & Administrative Liability Insurance Banking Fees Total Operating Expenses (Form 5–4, Line 1)	25,881 12,520 33,780 6,466 100,858 2,873 5,736 514,368 (a)
*Resident Relations cost represents payroll and benefits for one employee who visits the residents at the outsourced facilities and coordinates services for the residents, plus worker's comp expenses incurred for prior year claims Extraordinary Deduction:	
Episcopal Communities & Services for Seniors (ECS) receives and deposits residents' monthly payments from social security and pension. This income pays for part of the outsourced facility costs. However, ECS is responsible to pay the total outsourced facility monthly fees and ancillary.	
Lifecare Outside Facility Gross Revenue Lifecare Outside Facility – Benevolence	337,110 (219,554)
Total Extraordinary Deduction (Form 5–4, Line 2f)	<u>117,556</u> (b)
Net Operating Expenses (Form 5–4, Line 4)	<u>\$ 396,812</u> (a)–(b)

Episcopal Communities & Services for Seniors Attachment to Form 5–4 Reconciliation of Net Operating Expenses – Scripps Kensington June 30, 2020

Revenue Routine Service Revenue	\$ 117,556
Total Revenue	 117,556
Operating Expenses General & Administrative Program and Special Services Ancillary Outsourced Resident Rent Liability Insurance Banking Fees	 113,378 40,246 25,881 326,254 2,873 5,736
Total Operating Expenses (Form 5–4, Line 1)	 514,368
Other Expenses (Gain)/Loss from Disc. Operation	 (396,812)
Operating Income (Loss)	\$ (0)

* Scripps Kensington has ceased operations, therefore, expenses are included in discontinued operations in the statement of operations, net of revenue earned.

Episcopal Communities & Services for Seniors Attachment to Form 5–4 Series 2012 Bond Interest Reconciliation June 30, 2020

	The	Canterbury	The	e Covington	 Total
Series 2012 Interest Paid: UBOC#9801 Paid on 11/15/19 UBOC#9801 Paid on 5/15/20	\$	106,789 106,789	\$	1,358,086 1,358,086	\$ 1,464,875 1,464,875
Total Interest Paid for FY 2020	\$	213,578	\$	2,716,172	\$ 2,929,750
Series 2012 Interest Expense 7/1/19 - 6/30/20: 03-01-96-74000 04-01-96-74000 Non-bond related interest	\$	213,969 - -	\$	- 2,763,215 (52,867)	\$ 213,969 2,763,215 (52,867)
	\$	213,969	\$	2,710,348	\$ 2,924,317
Series 2012 Amortized Bond Premium: 03-0x-00-49006 04-0x-00-49006	\$	(26,971) 	\$	- (282,008) (282,008)	\$ (26,971) (282,008) (308,979)
Total Bond Interest Expense For FY 2020	\$	186,998	\$	2,428,340	\$ 2,615,338

	The Canterbury		Canterbury The Covington		 Total
Bond interest expense per audited financial statements	\$	186,998	\$	2,428,340	\$ 2,615,338
Net interest expense		186,998		2,428,340	2,615,338
Less: Total Accrued Interest Payable 6/30/20		(27,088)		(369,922)	(397,010)
Add: Non-bond Accrued Interest Payable 6/30/20		-		36,225	36,225
Add: Series 2012 Accrued Interest Payable 6/30/19		26,697		339,521	366,218
Add: Series 2012 Bond Premium Amortized FY 2020		26,971		282,008	 308,979
Interest Paid for FY 2020 (Form 5–1 and Form 5–4, Line 2a)	\$	213,578	\$	2,716,172	\$ 2,929,750

Episcopal Communities & Services for Seniors Attachment to Form 5–4 Reconciliation of Revenue Received for Non CCRC Residents June 30, 2020

	014	05	2014
	SK	СВ	COV
Routine Revenue	N/A	\$ 12,785,358	\$ 14,621,905
Contractual Allowance	N/A	-	(1,265,678)
Ancillary	N/A	740,097	2,895,325
Miscellaneous Income	N/A	4,500	84,721
Subtotal	N/A	13,529,955	16,336,273
Changes in:			
Accounts Receivable	N/A	(85,765)	1,015,529
Deposits from Residents	N/A	309,820	(80,342)
Deferred Revenue	N/A	(150,000)	(1,121,215)
Subtotal	N/A	74,055	(186,028)
Total	N/A	13,604,010	16,150,245
Per Audited Cash Flow Statements in '000s	N/A	13,603	16,150
Less Changes in:			
Deposits from Residents (refund)	N/A	(309,820)	80,342
Deferred Revenue (unrelated to residents revenue)	N/A	150,000	1,121,215
Total Revenue Received	N/A	13,444,190	17,351,802
Percentage Allocated to Non CCRC Residents per Form 1-1	N/A	35%_	10%
Revenue Received from Non CCRC Residents (Form 5-4, Line 2e)	<u>N/A</u>	\$ 4,705,467	\$ 1,735,180
Miscellaneous income per audited financial statements		\$ 36,727	\$ 582,381
Less: miscellaneous income (unrelated to resident revenue)		(32,227)	(497,660)
Miscellaneous income (related to resident revenue)		\$ 4,500	\$ 84,721

Episcopal Communities & Services for Seniors Attachment to Form 5–5 Description of Reserves June 30, 2020

		Additional Comments
Total Qualifying Assets as Fields Cash and Cash Equivalents	\$ 4,934,796	
Investment Securities	83,884,372	Investment securities are approxiately 50% fixed income/50% equities.
Debt Service Reserve Total Qualifying Assets as Field	 3,996,828 92,815,996	Invested in U.S. Treasuries, government, and corporate bonds to meet debt obligations.
Reservations and Designations: Benevolence Funds	 1,715,032	Cash and investments to provide operating and capital needs associated with facilities and to assist qualifying residents with medical care expenses.
		In FY 2020, \$246,221 was distributed to subsidize the operations at the facilities for charitable care and general operations
The Canterbury Reserve Fund	34,671,810	Investments reserved for entrance fee refunds for the Canterbury facility, as well as the replacement of plant and equipment. In FY 2020, approximately \$3.1 million entrance fees were received and \$2.1 million were refunded to the Canterbury discharged continuing care residents. No dollars were withdrawn for capital expenditures.
Covington Pastoral Care Fund	 120,346	Funds available to enhance the spiritual lives of residents and the wider community.
Total Reservations and Desingnations	 36,507,188	
Remaining Liquid Reserves	\$ 56,308,808	

Per Capita Cost of Operations:	Scripps ensington	 Canterbury	Covington	Total
Operating Expenses (Form 5–4, Line 1)	\$ 514,368	\$ 17,134,666	\$ 26,992,857	\$ 44,641,891
Mean # of All Residents (Form 1–1, Line 10)	 13.0	 153.5	 186.5	 353.0
Per Capita Cost of Operations	\$ 39,567	\$ 111,626	\$ 144,734	\$ 126,464

Continuing Care Retirement Community Disclosure Statement General Information

FACILITY NAME: The Canterbury						
ADDRESS: 5801 W Crestridge Ro	d, Rancho Palos	Verdes, CA	ZIP C	DDE: 90275	PHONE: (310) 5	641-2410
PROVIDER NAME: Episcopal Cor	nmunities & Serv	vices		FACILITY OPERA	TOR: Episcopal Comr	
RELATED FACILITIES: The Covin	aton		REL	GIOUS AFFILIAT	ION: Episcopal	
YEAR # OF	SIN	GLE 🛛 MULTI-				PPING CTR: 3.0
						HOSPITAL: 6.0
* * * * * * * * * * * * * * * *	******	DRY STORY	* * * * * * * * * * *	* * * * * * *	******	* * * * * * * * * * *
NUMBER OF UNITS:	RESIDENTI	AL LIVING		HEALTH CA	ARE	
	MENTS — STUDIO		ASSIS	TED LIVING: 19		
	MENTS — 1 BDRM			D NURSING: 24		
	MENTS — 2 BDRN			ECIAL CARE: 9		
	OTTAGES/HOUSE			: > Memory Ca	are	
RLU OCCUPANCY	,		DESCRIPTION >			
NLU UCCUI ANCI	(70) AT TLAN LINL * * * * * * * * *	7: 92.0070		* * * * * * *	* * * * * * * * * *	* * * * * * * * * * *
TYPE OF OWNERSHIP:	NOT-FOR-PROFIT	. 🗖 FOR- PRO) BY:	
	NOTTOKTKOTT		ACCREDITED:.		וע י	
FORM OF CONTRACT:	CONTINUING CA		LIFE CARE	D ENTRANCE FEE	🖾 FEE FO	RSERVICE
	ASSIGNMENT OF			MEMBERSHIP		
						-
REFUND PROVISIONS: (Check	all that apply)	☑90% ☑75%	□50% □FULLY A	MORTIZED 🗹	OTHER: 36 month amo	ortizable
RANGE OF ENTRANCE FEES: S	296,222	\$ _702,873	LON	G-TERM CARE	INSURANCE REQU	IRED? 🗆 YES 🖬 NO
HEALTH CARE BENEFITS INCL						
HEALTH CARE BENEFITS INCL		TRACT: none				
ENTRY REQUIREMENTS: MIN.	∆GF. 60	PRIOR PROFESSI	0N ∙ n/a	ſ)THER: n/a	
RESIDENT REPRESENTATIVE	b) IU, AND KE		K(S) UN, THE BUARD	(briefly describe provid There is on	ler's compliance and residents' i e Resident Member on t	ole). > he Board and one Resident
> Representative (non-voting). The R	Representative atte	nds Board of Directo	rs meetings as called and r	eports to the Resid	dent Council and residen	ts' meetings as appropriate.
* * * * * * * * * * * * * * * *	* * * * * * *	* * * * * * * *	* * * * * * * * * * *	* * * * * * *	* * * * * * * * * *	* * * * * * * * * * *
		FACILITY SI	ERVICES AND AMEN	ITIES		
COMMON AREA AMENITIES	AVAILABLE	FEE FOR SERVICE	SERVICES AV		INCLUDED IN FEE	FOR EXTRA CHARGE
BEAUTY/BARBER SHOP			HOUSEKEEPING (4			
BILLIARD ROOM	\checkmark		MEALS (<u>1</u> /DAY)	1 mes, monthy	\checkmark	
BOWLING GREEN			SPECIAL DIETS AVAILA	RIF	\checkmark	
CARD ROOMS			JI LCIAL DILI'J AVAILA	DLL	I ▼	
			24-HOUR EMERGENCY			-
CHAPEL COFFEE SHOP	\checkmark		ACTIVITIES PROGRAM	NESFUNSE		
			ALL UTILITIES EXCEPT			
CRAFT ROOMS					\checkmark	
EXERCISE ROOM			APARTMENT MAINTEN	ANCE		
GOLF COURSE ACCESS			CABLE TV		\checkmark	
LIBRARY	\checkmark		LINENS FURNISHED		\checkmark	
PUTTING GREEN	\checkmark		LINENS LAUNDERED			
SHUFFLEBOARD			MEDICATION MANAGE			
SPA			NURSING/WELLNESS C			
SWIMMING POOL-INDOOR			PERSONAL HOME CARE			
SWIMMING POOL-OUTDOOR			TRANSPORTATION-PER			\checkmark
TENNIS COURT			TRANSPORTATION-PRE	ARRANGED	\checkmark	
WORKSHOP			OTHER			
OTHER						

All providers are required by Health and Safety Code section 1789.1 to provide this report to prospective residents before executing a deposit agreement or continuing care contract, or receiving any payment. Many communities are part of multi-facility operations which may influence financial reporting. Consumers are encouraged to ask questions of the continuing care retirement community that they are considering and to seek advice from professional advisors.

OTHER CCRCs The Covington	LOCATION (City, State) Aliso Viejo, CA	<u>PHONE (with area code)</u> (949) 389-8500
MULTI-LEVEL RETIREMENT COMMUNITIES	LOCATION (City, State)	
FREE-STANDING SKILLED NURSING	LOCATION (City, State)	
SUBSIDIZED SENIOR HOUSING	LOCATION (City, State)	PHONE (with area code)
NOTE: PLEASE INDICATE IF THE FACILITY IS A LIFE CARE FACILITY.		

PROVIDER NAME: Episcopal Communities & Services

	2017	2018	2019	2020		
INCOME FROM ONGOING OPERATIONS OPERATING INCOME	Dollars in 1,000s					
(Excluding amortization of entrance fee income)	\$34,681	\$34,513	\$38,010	\$37,186		
LESS OPERATING EXPENSES (Excluding depreciation, amortization, and interest)	26,453	28,724	30,982	34,568		
NET INCOME FROM OPERATIONS	\$8,228	\$5,789	\$7,028	\$2,618		
LESS INTEREST EXPENSE	(2,836)	(2,243)	(2,631)	(2,615)		
PLUS CONTRIBUTIONS	37	38	32	23		
PLUS NON-OPERATING INCOME (EXPENSES) (excluding extraordinary items)	0	0	0	0		
NET INCOME (LOSS) BEFORE ENTRANCE FEES, DEPRECIATION AND AMORTIZATION	\$5,429	\$3,584	\$4,429	\$26		
NET CASH FLOW FROM ENTRANCE FEES (Total Deposits Less Refunds)	\$9,660	\$7,341	\$8,496	\$4,423		

DESCRIPTION OF SECURED DEBT (as of most recent fiscal year end)

LENDER	OUTSTANDING BALANCE	INTEREST RATE	DATE OF ORIGINATION	DATE OF MATURITY	AMORTIZATION PERIOD
CSCDA	\$57,590,000	5.0%	12/12/2012	05/15/2047	34.42 years

FINANCIAL RATIOS (see next page for ratio formulas)

2017 CCAC Medians

	(optional)	2018	2019	2020
DEBT TO ASSET RATIO		33.98%	29.40%	30.54%
OPERATING RATIO		89.63%	88.36%	99.93%
DEBT SERVICE COVERAGE RATIO		3.88	3.96	1.16
DAYS CASH ON HAND RATIO		957.47	1,072.87	883.47

HISTORICAL MONTHLY SERVICE FEES (Average Fee and Change Percentage)

	2017	%	20 ¹ 8	%	2019	%	2020	%
STUDIO								
ONE BEDROOM	\$4,664	10%	\$5,130	10%	\$5,130	0%	\$5,379	5%
TWO BEDROOM	5,158	10%	5,673	10%	5,947	5%	6,244	5%
COTTAGE/HOUSE								
ASSISTED LIVING	8,555	10%	9,410	10%	10,351	10%	10,869	5%
SKILLED NURSING	10,157	10%	11,163	10%	12,056	8%	12,631	5%
SPECIAL CARE	8,421	10%	9,263	10%	10,189	10%	10,952	7%

COMMENTS FROM PROVIDER: >

FINANCIAL RATIO FORMULAS

LONG-TERM DEBT TO TOTAL ASSETS RATIO

Long-Term Debt, less Current Portion Total Assets

OPERATING RATIO

Total Operating Expenses

– Depreciation Expense

Amortization Expense

Total Operating Revenues – Amortization of Deferred Revenue

DEBT SERVICE COVERAGE RATIO

Total Excess of Revenues over Expenses + Interest, Depreciation, and Amortization Expenses Amortization of-Deferred Revenue + Net Proceeds from Entrance Fees Annual Debt Service

DAYS CASH ON HAND RATIO

Unrestricted Current Cash & Investments + Unrestricted Non-Current Cash & Investments

(Operating Expenses – Depreciation – Amortization)/365

NOTE: These formulas are also used by the Continuing Care Accreditation Commission. For each formula, that organization also publishes annual median figures for certain continuing care retirement communities.

Continuing Care Retirement Community Disclosure Statement General Information

FACILITY NAME: The Covington							
ADDRESS: 3 Pursuit, Aliso Viejo,	CA			ZIP CODE:	92626	PHONE: (949) 3	89-8500
PROVIDER NAME: Episcopal Con	nmunities & Serv	ices		FACIL	ITY OPERATOR:	Episcopal Comr	nunities & Services
RELATED FACILITIES: The Cante	rbury				S AFFILIATION:	Episcopal	
YEAR # OF		GLE 🖸 MULT	1-	_		MILES TO SHO	PPING CTR: 2.0
OPENED: <u>2004</u> ACRES: <u>1</u>							HOSPITAL: 5.0
* * * * * * * * * * * * * * *	* * * * * * * * *	* * * * * * *	* * * * * * * * *	* * * * * *	* * * * * * *	* * * * * * * *	* * * * * * * * * * *
NUMBER OF UNITS:	RESIDENTI	<u>AL LIVING</u>		<u>H</u>	EALTH CARE		
APART	MENTS — STUDIO	:		ASSISTED I	IVING: 24		
APART	MENTS — 1 BDRM	: 60		SKILLED NU	RSING: 24		
APART	MENTS — 2 BDRM	: 71		SPECIAI	CARE : 10		
()	OTTAGES/HOUSES	: 24	DESC		Memory Care		
	'			-	-		
* * * * * * * * * * * * * * *	* * * * * * * * *	* * * * * * *	* * * * * * * *	* * * * * *	* * * * * * *	* * * * * * * *	* * * * * * * * * * *
TYPE OF OWNERSHIP:	NOT-FOR-PROFIT	🗆 FOR- P	ROFIT ACCRE	DITED?: 🗖	YES 🖾 NO 🛛 B	Υ:	
		-					
	CONTINUING CAR		LIFE CARE		RANCE FEE	☑ FEE FO	
(Check all that apply)	ASSIGNMENT OF A	455515	I EQUITY		MBERSHIP	🗅 RENTA	L
REFUND PROVISIONS: (Check of	all that apply)	☑90% ☑759	% 🗆 50% 🗆	FULLY AMOR	TIZED ⊡OTHI	R: 36 month amo	ortizable
RANGE OF ENTRANCE FEES: \$	378,590	_ \$_ 1,143,	,947	LONG-TE	RM CARE INS	URANCE REQUI	IRED? 🗆 YES 🔳 NO
HEALTH CARE BENEFITS INCL	UDED IN CONT	RACT: 10 d	ays of SNF care p	ber year, 30 d	ays lifetime ma	ximum	
ENTRY REQUIREMENTS: MIN.						R: _ n/a	
RESIDENT REPRESENTATIVE(S) TO, AND RES	IDENT MEMB	ER(S) ON, THE	BOARD (briefly	describe provider's co There is one Re	ompliance and residents' r sident Member on t	ole): > he Board and one Resident
> Representative (non-voting). The R							
* * * * * * * * * * * * * * * *	* * * * * * * *	* * * * * *	* * * * * * * *	* * * * * *	* * * * * * *	* * * * * * * *	* * * * * * * * * *
			SERVICES AND	AMENITIES			
COMMON AREA AMENITIES	<u>AVAILABLE</u>	FEE FOR SERVIC	-	ES AVAILA		<u>ICLUDED IN FEE</u>	<u>FOR EXTRA CHARGE</u>
BEAUTY/BARBER SHOP		\checkmark	HOUSEKEEPIN		S/MONTH)	\checkmark	
BILLIARD ROOM	\checkmark		MEALS (_1/	•		\checkmark	
BOWLING GREEN			SPECIAL DIETS	AVAILABLE		\checkmark	
CARD ROOMS	\checkmark						
CHAPEL	\checkmark		24-HOUR EME	RGENCY RESPO	DNSE	\checkmark	
COFFEE SHOP	\checkmark		ACTIVITIES PR	OGRAM		\checkmark	
CRAFT ROOMS	\checkmark		ALL UTILITIES	EXCEPT PHON	E	\checkmark	
EXERCISE ROOM	\checkmark		APARTMENT M	AINTENANCE		\checkmark	
GOLF COURSE ACCESS			CABLE TV			\checkmark	
LIBRARY	\checkmark		LINENS FURNIS	SHED		\checkmark	
PUTTING GREEN	\checkmark		LINENS LAUND	ERED		\checkmark	
SHUFFLEBOARD			MEDICATION N	MANAGEMENT			\checkmark
SPA	\checkmark		NURSING/WEL	LNESS CLINIC		\checkmark	
SWIMMING POOL-INDOOR			PERSONAL HO				
SWIMMING POOL-OUTDOOR			TRANSPORTAT	ION-PERSONA	L	$\overline{\checkmark}$	$\overline{\checkmark}$
TENNIS COURT			TRANSPORTAT	ION-PREARRA	NGED	\checkmark	
WORKSHOP			OTHER				
OTHER		Ē					

All providers are required by Health and Safety Code section 1789.1 to provide this report to prospective residents before executing a deposit agreement or continuing care contract, or receiving any payment. Many communities are part of multi-facility operations which may influence financial reporting. Consumers are encouraged to ask questions of the continuing care retirement community that they are considering and to seek advice from professional advisors.

OTHER CCRCs The Canterbury	LOCATION (City, State) Rancho Palos Verdes, CA	<u>PHONE (with area code)</u> (310) 541-2410
MULTI-LEVEL RETIREMENT COMMUNITIES	LOCATION (City, State)	PHONE (with area code)
FREE-STANDING SKILLED NURSING	LOCATION (City, State)	PHONE (with area code)
SUBSIDIZED SENIOR HOUSING	LOCATION (City, State)	<u>PHONE (with area code)</u>
NOTE: PLEASE INDICATE IF THE FACILITY IS A LIFE CARE FACILITY.		

PROVIDER NAME: Episcopal Communities & Services

	2017	2018	2019	2020	
INCOME FROM ONGOING OPERATIONS OPERATING INCOME	Dollars in 1,000s				
(Excluding amortization of entrance fee income)	\$34,681	\$34,513	\$38,010	\$37,186	
LESS OPERATING EXPENSES (Excluding depreciation, amortization, and interest)	26,453	28,724	30,982	34,568	
NET INCOME FROM OPERATIONS	\$8,228	\$5,789	\$7,028	\$2,618	
LESS INTEREST EXPENSE	(2,836)	(2,243)	(2,631)	(2,615)	
PLUS CONTRIBUTIONS	37	38	32	23	
PLUS NON-OPERATING INCOME (EXPENSES) (excluding extraordinary items)	0	0	0	0	
NET INCOME (LOSS) BEFORE ENTRANCE FEES, DEPRECIATION AND AMORTIZATION	\$5,429	\$3,584	\$4,429	\$26	
NET CASH FLOW FROM ENTRANCE FEES (Total Deposits Less Refunds)	\$9,660	\$7,341	\$8,496	\$4,423	

DESCRIPTION OF SECURED DEBT (as of most recent fiscal year end)

LENDER	OUTSTANDING BALANCE	INTEREST RATE	DATE OF ORIGINATION	DATE OF MATURITY	AMORTIZATION PERIOD
CSCDA	\$57,590,000	5.0%	12/12/2012	05/15/2047	34.42 years

FINANCIAL RATIOS (see next page for ratio formulas)

2017 CCAC Medians

	(optional)	2018	2019	2020
DEBT TO ASSET RATIO		33.98%	29.40%	30.54%
OPERATING RATIO		89.63%	88.36%	99.93%
DEBT SERVICE COVERAGE RATIO		3.88	3.96	1.16
DAYS CASH ON HAND RATIO		957.47	1,072.87	883.47

HISTORICAL MONTHLY SERVICE FEES (Average Fee and Change Percentage)

	2017	°%	2018	3 / %	2019	%	2020	%
STUDIO								
ONE BEDROOM	\$4,129	8.7%	\$4,314	4.5%	\$4,498	4.3%	\$4,701	4.5%
TWO BEDROOM	5,699	8.7%	5,956	4.5%	5,956	0.0%	6,209	4.2%
COTTAGE/HOUSE	6,388	8.7%	6.675	4.5%	7,136	6.9%	7,457	4.5%
ASSISTED LIVING	7,385	8.7%	7,713	4.4%	8,022	4.0%	8,383	4.5%
SKILLED NURSING	12,905	8.8%	13,475	4.4%	14,022	4.1%	14,635	4.5%
SPECIAL CARE	7,081	8.7%	7,400	4.5%	7,696	4.0%	8,042	4.5%

COMMENTS FROM PROVIDER: >

FINANCIAL RATIO FORMULAS

LONG-TERM DEBT TO TOTAL ASSETS RATIO

Long-Term Debt, less Current Portion Total Assets

OPERATING RATIO

Total Operating Expenses

– Depreciation Expense

Amortization Expense

Total Operating Revenues – Amortization of Deferred Revenue

DEBT SERVICE COVERAGE RATIO

Total Excess of Revenues over Expenses + Interest, Depreciation, and Amortization Expenses Amortization of-Deferred Revenue + Net Proceeds from Entrance Fees Annual Debt Service

DAYS CASH ON HAND RATIO

Unrestricted Current Cash & Investments + Unrestricted Non-Current Cash & Investments

(Operating Expenses – Depreciation – Amortization)/365

NOTE: These formulas are also used by the Continuing Care Accreditation Commission. For each formula, that organization also publishes annual median figures for certain continuing care retirement communities.

FORM 7-1 REPORT ON CCRC MONTHLY SERVICE FEES

		RESIDENTIAL LIVING	ASSISTED LIVING	SKILLED NURSING
[1]	Monthly Service Fees at beginning of reporting period: (indicate range, if applicable)	\$5,015-\$7,104	\$7,903-\$13,995	\$10,555-\$15,026
[2]	Indicate percentage of increase in fees imposed during reporting period: (indicate range, if applicable)	5%	5%	5%
	□ Check here if monthly serv reporting period. (If you cl form and specify the names	necked this box, please	e skip down to the b	•
[3]	Indicate the date the fee increase w (If more than 1 increase was imple		/01/2019 ates for each increa	se.)
[4]	Check each of the appropriate box	es:		
[Each fee increase is based on	the provider's projecte	ed costs, prior year	per capita costs,

», ŀ and economic indicators.

All affected residents were given written notice of this fee increase at least 30 days prior to its implementation.

At least 30 days prior to the increase in monthly service fees, the designated	
representative of the provider convened a meeting that all residents were invited t	0
attend.	

\checkmark

|√|

 $|\checkmark|$

At the meeting with residents, the provider discussed and explained the reasons for the increase, the basis for determining the amount of the increase, and the data used for calculating the increase.

	\checkmark	
Î		

|√|

The provider provided residents with at least 14 days advance notice of each meeting held to discuss the fee increases.

The governing body of the provider, or the designated representative of the provider posted the notice of, and the agenda for, the meeting in a conspicuous place in the community at least 14 days prior to the meeting.

[5] On an attached page, provide a concise explanation for the increase in monthly service fees including the amount of the increase.

PROVIDER: Episcopal Communities & Services

COMMUNIT	Y: The Canterbury

Annual Reporting Fiscal Year 2020 **Monthly Care Fee Increase (MCFI)** Form 7-1 Attachment The Canterbury

Dollar Amounts in Thousands

Line	Line Fiscal Years	2018	2019	2020
1	FY 2018 Operating Expenses	\$ (10,907)		
2	FY 2019 Operating Expenses (Adjustments, if any, Explained Below)		\$ (12,133)	
m	3 Projected FY 2020 Results of Operations (Adjustments Explained Below)			\$ (12,840)
4	4 FY 2020 Anticipated MCFI Revenue Based on Current and Projected Occupancy and Other without a MCFI			\$ 13,645
ъ	5 Projected FY 2020 (Net) Operating Results without a MCFI (Line 3 plus Line 4)			\$ 806
9	6 Projected FY 2020 Anticipated Revenue Based on Current and Projected Occupancy and Other with MCFI 5%			\$ 14,219
7	7 Grand Total - Projected FY 2020 Net Operating Activity After 5% MCFI (Line 3 plus Line 6)			\$ 1,379
	Mo	Monthly Care Fee Increase:	se Increase:	5%

Adjustments Explained:

FY 2018 to FY 2019

Operating Expenses reflect direct department expenses plus interest expense

FY 2019 to FY 2020

Labor Costs are 69% of budget and are comprised of an addition of 6 FTEs based on occupancy projections, minimum wage increases (with related wage compression adjustments), and increases in employee benefit costs.

Increases in non-labor costs are determined primarily by information received directly from vendors/contractors. MCFI is the same for all levels of care. Budget projections must comply with bond covenants (combined with The Covington) as measured by financial ratios.

Postive results of operations are used for capital improvements and campus master planning projects.

Form 7-1 Narrative

The increase in monthly service fees was based on a combination of factors, these included projected increases in cost of purchased goods/supplies, insurance premiums (both employee benefits and corporate), and mandated increases in the minimum wage. Projected occupancy levels were used to budget variable costs.

Final budgets and effects on cash flow (consolidated with The Covington) were also tested to ensure compliance with bond covenant ratios.

At The Canterbury, these combined factors to require an increase of 5% at all levels of care to monthly service fees charged.

FORM 7-1 <u>REPORT ON CCRC MONTHLY SERVICE FEES</u>

		RESIDENTIAL LIVING	ASSISTED LIVING	SKILLED NURSING
[1]	Monthly Service Fees at beginning of reporting period: (indicate range, if applicable)	\$4,250-\$7,457	\$6,466-\$12,949	\$14,661
[2]	Indicate percentage of increase in fees imposed during reporting period: (indicate range, if applicable)	4.5%	4.5%	4.5%
	(indicate range, if applicable) \Box Check here if monthly serv			

□ Check here if monthly service fees at this community were <u>not</u> increased during the reporting period. (If you checked this box, please skip down to the bottom of this form and specify the names of the provider and community.)

[3] Indicate the date the fee increase was implemented: 07/01/2019
 (If more than 1 increase was implemented, indicate the dates for each increase.)

[4] Check each of the appropriate boxes:

 \checkmark

Each fee increase is based on the provider's projected costs, prior year per capita costs, and economic indicators.

All affected residents were given written notice of this fee increase at least 30 days prior to its implementation.

 \checkmark

At least 30 days prior to the increase in monthly service fees, the designated representative of the provider convened a meeting that all residents were invited to attend.

\checkmark

At the meeting with residents, the provider discussed and explained the reasons for the increase, the basis for determining the amount of the increase, and the data used for calculating the increase.

	\checkmark	
Î		

The provider provided residents with at least 14 days advance notice of each meeting held to discuss the fee increases.

The governing body of the provider, or the designated representative of the provider posted the notice of, and the agenda for, the meeting in a conspicuous place in the community at least 14 days prior to the meeting.

[5] On an attached page, provide a concise explanation for the increase in monthly service fees including the amount of the increase.

PROVIDER: Episcopal Communities & Services

COMMUNITY: The Covington

Annual Reporting Fiscal Year 2020 **Monthly Care Fee Increase (MCFI)** Form 7-1 Attachment The Covington

Lin	Line Fiscal Years	2018	2019	2020
	1 FY 2018 Operating Expenses	\$ (19,596)		
	2 FY 2019 Operating Expenses (Adjustments, if any, Explained Below)		\$ (21,186)	
m	3 Projected FY 2020 Results of Operations (Adjustments Explained Below)			\$ (21,251)
4	4 FY 2020 Anticipated MCFI Revenue Based on Current and Projected Occupancy and Other without a MCFI			\$ 20,551
പ	5 Projected FY 2020 (Net) Operating Results without a MCFI (Line 3 plus Line 4)			\$ (700)
9	6 Projected FY 2020 Anticipated Revenue Based on Current and Projected Occupancy and Other with MCFI 4.5%			\$ 21,199
<u>``</u>	7 Grand Total - Projected FY 2020 Net Operating Activity After 4.5% MCFI (Line 3 plus Line 6)			\$ (52)
	Wo	Monthly Care Fee Increase:	se Increase:	4.5%

Adjustments Explained:

FY 2018 to FY 2019

Operating Expenses reflect direct department expenses plus interest expense

FY 2019 to FY 2020

Labor Costs are 62% of budget and are comprised of a reduction of 7 FTEs based on occupancy projections, minimum wage increases (with related wage compression adjustments), and increases in employee benefit costs.

Increases in non-labor costs are determined primarily by information received directly from vendors/contractors. MCFI is the same for all levels of care. Budget projections must comply with bond covenants (combined with The Canterbury) as measured by financial ratios. Postive results of operations are used for capital improvements and campus master planning projects.

Dollar Amounts in Thousands

Form 7-1 Narrative

The increase in monthly service fees was based on a combinitation of factors, these included projected increases in cost of purchased goods/supplies, insurance premiums (both employee benefits and corporate), and mandated increases in the minimum wage. Projected occupancy levels were used to budget variable costs.

Final budgets and effects on cash flow (consolidated with The Canterbury) were also tested to ensure compliance with bond covenant ratios.

At The Covington, these combined factors to require an increase of 4.5% at all levels of care to monthly service fees charged.